

*Florida Narcotic Officers'*  
*Association*

2021 Vendor Registration



28<sup>th</sup> Annual Training Conference  
July 12 - 16, 2021

## History

The Florida Narcotic Officer's Association began in July 1992, as a spin-off of the Florida Sheriff's Association Statewide Crack Cocaine Task Force. The FNOA has become one of the most sought after organizations in the State of Florida for training of narcotic officers. The FNOA, throughout the year, conducts regional training seminars in different areas of the state. Annually, the FNOA holds a training conference that has developed into the premier event of the year and is widely used by state, local, and federal agencies as a training venue for their officers and agents. The FNOA has become a leader in providing the highest quality training available today at little or no cost to the agencies and departments.

The goals of the FNOA are not only to provide the best in training, but also to promote multi-agency contacts among narcotic agents around the state and to promote anti-drug awareness.

Currently, there are over 2000 members of the FNOA and the membership is continually increasing. Members are a diverse group of conscientious law enforcement agents, state, county and municipal agency law enforcement officers, as well as some out-of-state members.

## Conference

The 2021 28<sup>th</sup> Annual Training Conference will be held at the **Wyndham Lake Buena Vista Resort** located at 1850 Hotel Plaza Blvd., Lake Buena Vista, FL. A room rate of \$149.00 per night (single or double occupancy) Tower Room \$129.00 per night (single or double occupancy) Garden Room has been secured during the conference and is offered for three days both pre and post conference. This rate is guaranteed through June 12, 2021.

If you have any questions or concerns, please contact either:

Ed Blair, Vice President and Vendor Liaison  
(352) 256-3336

Lisa Croissant – Secretary  
(813) 781-2303

## Vendor Exhibition

### Set-Up Schedule

Monday, July 12, 2021 4:00 pm – 7:00 pm  
Tuesday, July 13, 2021 8:00 am – 12:00 pm

### Exhibit Schedule

Tuesday, July 13, 2021 8:00 am – 7:00 pm

- Lunch 12:00 – 1:00 pm being held in Exhibit Hall
- Networking Session 5:00 – 7:00 pm being held in Exhibit Hall

Wednesday, July 14, 2021 8:00 am – 7:00 pm

- Lunch 12:00 – 1:00 pm being held in Exhibit Hall
- Networking Session 5:00 – 7:00 pm being held in Exhibit Hall

Thursday, July 15, 2021 8:00 am – 7:00 pm (if desired)

- Reception 5:00 – 6:00 pm being held in Exhibit Hall

*The exhibit hall will be secured immediately after closing hours to protect the merchandise*

### Break Down Schedule

You may break down at any time on Wednesday, July 15, 2020 after 7:00 pm, however if you prefer you may stay until after our reception that is held on Thursday, July 16, 2020 from 5:00 – 6:00pm, as this is the time that many dignitaries from the various agencies are present for the Awards Ceremony. The attendees will be present for classes on Thursday, July 16, 2019 from 8:00 – 5:00 pm, but will be enjoying lunch on their own.

Please advise upon registration if this is you wish to stay through Thursday and if you will be attending the Awards Ceremony/Banquet as well. We will need your food preferences if you plan on remaining for the banquet, so that we can advise the hotel of same. Depending on the number of vendors remaining, we may have to condense the exhibit area during this reception. **Break Down will need to be completed no later than 10:00 pm on Thursday, July 15, 2021.**

## Sponsorship Opportunities

### Gold Level - \$3,000 Plus

Includes an 8' x 10' booth in the Exhibit Hall, and full page advertisement in the meeting program. Recognition as Gold Sponsor on the FNOA website. Company supplied banner prominently displayed and special recognition displayed at designated event of sponsor's choice.

### Silver Level - \$1,500 - \$2,999

Includes an 8' x 10' booth in the Exhibit Hall and half page advertisement in the meeting program. Recognition as Silver Sponsor on the FNOA website. Company supplied banner prominently displayed during sponsored event.

### Bronze Sponsor - \$600 - \$1,499

Includes an 8' x 10' booth in the Exhibit Hall and a quarter page advertisement in the meeting program. Recognition as a Bronze Sponsor on the FNOA website. Company supplied banner prominently displayed at conference.

#### Additional Corporate Sponsorship Opportunities:

- One Law Enforcement Officer Attendance at Conference with Hotel (4 Nights) \$ 975.00
  - Two Law Enforcement Officers Attendance at Conference with Hotel (4 Nights) \$1,350.00
- \*\*Attending Officer(s) is/are subject to FNOA application review and Officer(s) will be chosen from a local agency of the Sponsor's choice.
- Coffee Break \$1,000.00
  - Continental Breakfast \$1,000.00
  - Lunch \$8,000.00
  - Networking Session \$4,000.00
  - Banquet/Dynamic Speaker \$5,000.00



# FLORIDA NARCOTIC OFFICERS' ASSOCIATION

## 2021 VENDOR APPLICATION & REGISTRATION CONTRACT

### Registration Information

All exhibit space will be allocated on first-come, first-served basis. Confirmation of space will be sent upon receipt of signed contract and payment of fees. Payment in full is due prior to conference start date. The exhibit/booth space must be occupied solely by your organization for exhibition of your products or services at the 2021 Annual Training Conference. Exhibit/booth space may not be shared or sub-let. No incomplete forms will be accepted.

### Exhibit Space Specifications

Adequate space will be allocated for the exhibit, approximately 8' x 10' space, which is limited to: (1) 6' Table and (2) chairs and trash container. No construction will be allowed on the sides of any booth, which would obstruct the view of adjacent booths. All decorative materials must be flame-proofed. No signs will be affixed by any means to the walls, doors or any other surface in the exhibit area or conference facility.

### Damages

Any damage to the building through carelessness of the exhibitor(s) must be paid for by the exhibitor(s). Exhibitor(s) will be required to keep their booths neatly arranged and clean, however janitorial services are provided. Exhibitors agree to conform to all the rules and fire regulations of the facility.

### Liability

The exhibitor agrees to make no claims for any reason, including negligence, against Florida Narcotic Officers' Association (hereafter referred to as FNOA), the Conference Committee, the Wyndham Lake Buena Vista Resort, Lake Buena Vista, Florida or their members, agents or employees for loss, theft, damage or destruction of exhibit items; nor for any injury to exhibitors while in the exhibit area/building; nor for any damage of any nature, including damage to his/her business by reason of the failure to provide space for the exhibit or removal of the exhibit, nor failure to hold the exhibit as scheduled.

The exhibitor assumes responsibility and agrees to indemnify and defend the FNOA and Wyndham Corporation and the Hotel's Owner, and their respective owners, managers, subsidiaries, affiliates, employees and agents against any claims or expenses arising out of the use of the exhibition premises. The exhibitor also understands that neither the FNOA nor the Hotel Parties maintain insurance covering the

Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance if desired.

### Cancellations

Exhibitors may cancel contracted space by submitting written notice to Lisa Croissant or Ed Blair. Such notice must be received no later than July 10, 2021 for a refund. Cancellation prior to June 12, 2021, will receive a full refund and cancellations between June 13, 2021 and July 10, 2021 will receive a 50 percent refund. No refunds will be made if written notice of cancellation is received after July 10, 2021.

### Conference Program

All advertising material and company logos must be submitted prior to July 5, 2021 for inclusion in the Conference Program and website. There is no guarantee the exhibition company information will be included in the Program if the information is not received by this date.

### Restrictions

The FNOA reserves the right to determine the eligibility of a company or their product/service for inclusion in the exhibits, and reserves the right to restrict exhibits that, because of noise, method of operation, material or for any other reason becomes objectionable or detracts from the general character of the exhibit show as a whole. In such an event, FNOA shall not be liable to any exhibitor for any refund of exhibit fee or expenses incurred by exhibitor to exhibit. FNOA restricts the representation of organizations that have not been assigned an official exhibit booth from soliciting business and/or distributing promotional material of any type within the exhibit area or any other area. All children under the age of 18 must be accompanied by an adult. Due to the law enforcement sensitive nature of the items/products/services being exhibited it is necessary that all visitors have conference identification, which means they must make contact with registration personnel prior to entry.

### Payments

Please make all checks payable to Florida Narcotic Officers' Association and mailed to P.O. Box 76109, Tampa, FL 33675. Credit Card payment must be made via the **Online Store** located at the website at [www.fnoa.org](http://www.fnoa.org)

Initials \_\_\_\_\_



# FLORIDA NARCOTIC OFFICERS' ASSOCIATION

## 2021 28<sup>th</sup> ANNUAL TRAINING CONFERENCE

### VENDOR REGISTRATION

<b>Company Information (Please type or print clearly)</b>	
<b>Company Name:</b>	
<b>Address:</b>	
<b>Contact Person:</b>	<b>Telephone Number:</b>
<b>Contact Email:</b>	<b>Fax Number:</b>

<b>Company Representatives Attending:</b> Please print name(s) exactly as the name badge should be prepared. Booth fees include registration for one (1) company representative. Additional representatives must be submitted in writing prior to the conference.
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<b>Product/Service Description:</b>				
<b>Booth Only</b>		<b>Additional Vendor</b>		
Booth Space includes: Electrical, one six foot table, two chairs and trash container. Internet access must be arranged with hotel.		Booth fee includes registration for one (1) company representative. Any additional representatives will require an additional fee.		
<input type="checkbox"/> \$600.00		<input type="checkbox"/> \$50.00/each		
<b>Sponsorships:</b>				
<b>Gold</b> <b>\$3,000 +</b>  <input type="checkbox"/>	<b>Silver</b> <b>\$1,500 - \$2,999</b>  <input type="checkbox"/>	<b>Bronze</b> <b>\$600 - \$1,4999</b>  <input type="checkbox"/>	<b>One (1) Officer with</b> <b>Hotel Accommodations</b> <b>\$975.00</b>  <input type="checkbox"/>	<b>Two (2) Officers with</b> <b>Hotel Accommodations</b> <b>\$1350.00</b>  <input type="checkbox"/>
<b>Event Sponsored:</b>				

<b>Payment Information</b>			
<b>Payment Type:</b>	<input type="checkbox"/> Credit Card	<input type="checkbox"/> Check	<input type="checkbox"/> Money Order
<b>Check #</b>		<b>Amount Enclosed:</b>	\$

**HOTEL RESERVATIONS MUST BE MADE DIRECTLY WITH THE HOTEL, BE SURE TO ADVISE GROUP:**  
**Wyndham Lake Buena Vista Resort**  
**1850 Hotel Plaza Blvd.**  
**Lake Buena Vista, Florida 32830**  
**Reservations: 1-800-624-4109**  
**www.wyndhamlakebuenavista.com**  
**Room Rate \$149.00/night [Tower] \$129.00/night [Garden] (single or double occupancy)**  
**Cut-Off Date: June 12, 2021**  
**\*Group rates will be extended three (3) days pre and post conference\***

<b>Print Name:</b>	<b>Signature:</b>
<b>Title:</b>	<b>Date:</b>

**If not registering and/or paying on-line, please fax or mail this form and send payment to:**  
**Florida Narcotic Officers' Association**  
**P.O. Box 76109**  
**Tampa, FL 33675**  
**Fax: 813-406-4472**  
**Federal Tax ID # 59-3136723**